

CONGRATULATIONS TO ZIMMER BIOMET



WINNER OF LEGAL TRACKER'S 2018 GOLDEN CHEETAH AWARD FOR CLIENT INNOVATION & EXCELLENCE IN MANAGING LEGAL OPERATIONS

Zimmer Biomet sought to increase savings, efficiency, and cost-predictability, and to free-up attorney time to focus more on strategic legal issues. They partnered with The Counsel Management Group to improve their approach to data analytics and budgeting - resulting in powerful cost models to project what a matter should cost based on historical spending patterns and value to the client.



Delivered \$1.7 million in savings —significant double-digit percentage savings—to the Legal Department



Increased law firm efficiency and accountability through improved data analytics & cost modeling



Built stronger relationship between Legal, Sourcing & Finance while increasing visibility to leadership

“Our ability to target specific opportunities within particular matters to improve law firm cost effectiveness has been very insightful and has led to improved value from our law firms. We are building customized cost models with actionable information on what a matter should cost, from our perspective.”

- Byron Hayes, VP, Associate GC, Legal Affairs – Litigation